## Draft HUD 223(f) Processing Timeline

<u>Participants:</u> BLC = Bedford Lending Corp. CLT= Client HUD = HUD

Steps	Resp	Days	Cumulative	Fees Due - They are all Mortgageable	Comments/Critical Requirements
Pre-Qualification - BLC to prequalify the project. Information needed includes:	BLC	0	0	Wortgageable	
- Three years historical tax returns - Breakdown of units (no. of 1 bedroom, 2 bedroom, 3 bedroom, studios and monthly rate for each). Also					
amount of other income generated monthly (i.e., parking, laundry).					
- Description of the development (i.e., no. of buildings, number of stories, parking, etc.)					
- Most recent rent roll (name of tenant, monthly rent, move in date and indication of any subsidized rents					
(ie Section 8)					
- pictures of the property					
- Current mortgage amount and lender					
- Any third-party reports (i.e., appraisal or environmental) available					
- List of proposed repairs and anticipated dollar amount. List of most recent repairs and amount.					
Concept Meeting - BLC to prepare formal document for presentation at local HUD office.	BLC	3	3		
Engagement - Client to formalize HUD and Consultant agreements.	BLC/CLT	1	4	\$5,000 Retainer	
Application Process - BLC to assemble Third-Party Team and need: - Appraisal - Phase 1 Environmental - ALTA Survey required (borrower responsibility) - Need to update title and provide pro forma title insurance policy (borrower responsibility) - Property Needs and Condition Assessment (PCNA)  It generally takes 30-45 days for the third-party reports. During this period, BLC underwriter to gather required information from borrower and complete HUD submission package.	BLC	45		\$20,000 - \$30,000 for third-party reports. Dependent on market costs associated with third-party reports.	BLC will obtain quotes from qualified third-party vendors in local market.
<b>BLC Review &amp; Submission</b> - Once third-party reports are secured, BLC will analyze the reports, submit a write-up with accompanying exhibits and reports to HUD for approval.	BLC	5	54	Client needs to remit .3% of the mortgage amount to HUD.	Preparation of Application will occur at same time third-party reports being completed. Critical will be timely submission of exhibits from client.
<b>HUD'S Screening of the Application -</b> HUD will issue approval, denial or approval with conditions.	HUD	30	84		Subject to HUD workload. HUD has 45 business days to act on application, but generally processes faster.
Coordinate Closing	BLC	20	104		